

# **Project Services**

### Elite IT Experts







#### **Internal Project**

Do you have projects on hold due to lack of resources?

We provide project execution services in most infrastructure technology tracks including network, voice, security, data center, automation, virtualization, storage, and load balancing. If you know your project scope, we can complete it for you at a fixed price.

#### **Our Background**

We've spent decades learning, improving, and perfecting infrastructure technologies.

Our team of experts have been designing and implementing IT infrastructure you use every day. If you swipe a credit card, steam a video, upload a photo into the cloud, purchase something online, check your credit card balance, or talk on the phone, chances are you have used a service that was designed or implemented by our team members. We can provide the same service directly to you.





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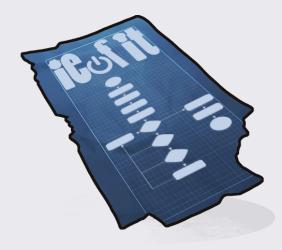
## Professional Installation Service

Your value-added reseller partners spend a lot of time and resources on maintaining their sales quotas with OEMs to provide you the best price possible on your hardware. Professional services excellence is not their top priority nor their primary revenue stream.

Some VARs already outsource their services to us. We can provide the highest tier professional services directly to you or become installation service for your VAR.







#### **Price Match**

Do you have a statement of work from a competitor and need another quote for the same service to get the best price?

We will save you a lot of time by eliminating repetitive meetings you would have to endure and provide you a quote within 24 hours.

### **Project Architect**

Any major project requires vendor selection, RFP process, price comparison, technology selection and many other time and resource consuming tasks. We can take ourselves out of the candidate pool for your hardware and professional services and take on a role of your internal IT. In doing this, it will be our main goal to save you money and select the best provider for your project. We are uniquely equipped to navigate VAR caveats such as vendor registrations and other behind the scenes negotiations.

